



## WORKPLAN PROJECT YEAR 1 (AN)

Activities		M1	M2	M3	M4	M5	M6	M7	M8	M9	M10	M11	M12
	Title												
1	Establishment & Implementation of a Universities-Enterprises cooperation network	O											
1.1	Detailed Analysis & Benchmarking Study	xx==	xx==	xx==	x==	xx==	x						
1.2	Study visits of governmental officials, industry representatives and university top managers to the EU (2nd phase of benchmarking)				==								
1.3	Development of conceptual framework and strategy of the network					==xx	=xxx	xxxx	xxxxx	xx			
2	at Partner Universities - HR Development	O											
2.1	Development of training modules & materials				x==	=====	xx==	x====					
2.2	Selection of university staff for the liaison offices				=x	==xx	xxxx	xxxx					
2.3	Introductory WS: Managing University-Enterprise cooperation									xx			
2.4	Practical training in European liaison offices										==		
3	Establishment of pilot liaison offices at Partner Universities						O						
3.1	Purchase & installment of equipment for offices operation					x==	x==	xxxx	xxxx	xxxx	xx		
3.2	Development of office web pages and data bases									xx	xxxx		
5	Public awareness & Dissemination	O											
5.1	Development and updating of the project homepage	==x	x	==x	==x	==x	x	==	==	==	==	==	==
5.2	Development & Dissemination of publication materials	==	==				x			xxx	x		
5.3	Internal & external information days and networking activities							x		x			
6	Sustainability			O									
6.1	Development & adoption of long-term strategies for the implementation of Liaison offices at partner Universities				x==						xx		
6.2	Investigation of funding possibilities and self-financing strategies				x==					x	x		
7	Quality control & Monitoring	O								x==			
7.1	Ongoing monitoring of project progress & Internal quality control	=x				x==				x==			
7.2	External quality control & Peer-reviews									x	x		
8	Project Management	O								x			
8.1	Management & Coordination meetings (incl. Kick-off meeting)	x		=						x			
8.2	Ongoing project management, administration and coordination	xx==	xx==	xx==	xx==	xx==	xx==	xx==	xx==	xx==	xx==	xx==	xx==

  Ce projet a été financé avec le soutien de la Commission européenne.

## ACTIVITIES – 2009

### **1 Establishment & Implementation of a Universities-Enterprises cooperation network**

- 1.1 Analysis, Benchmarking Study
- 1.2 Study visits
- 1.3 Conceptual framework and strategy of the network

### **2 Capacity Building - Workshops & Trainings**

- 2.1 Development of training modules & materials
- 2.2 Selection of university staff for the offices
- 2.3 Introductory Workshop
- 2.4. Practical training in EU

### **3 Establishment of liaison offices at Universities**

- 3.1 Equipment
- 3.2 Office web pages and data bases



Ce projet a été financé avec le soutien de la Commission européenne.



## ACTIVITIES - 2009

### **5 Public awareness & Dissemination**

- 5.1 Project homepage
- 5.2 Publication materials
- 5.3 Information days and networking activities

### **6 Sustainability**

### **7 Quality Control & Monitoring**

### **8 Project Management**

- 8.1 Meetings
- 8.2 Ongoing PM



Ce projet a été financé avec le soutien de la Commission européenne.



## ANALYSIS & BENCHMARKING STUDY (1.1)

- When? (M1 – M5) → End: May 2009
- Analyse
  - models of University-Enterprise liaison structures
  - entrepreneurial and research cooperation support systems
  - current practices in the participating institutions
- Implementation:
 

• Development of questionnaire (UA)	March 20
• Data collection by all partners	April 20
• Report (UA)	May 15



Ce projet a été financé avec le soutien de la Commission européenne.

## STUDY VISIT (1.2)

- When & Where?
  - May (semaine 2 ou 3)- Alicante
- Objective:
  - EU partners' experience & meetings with university vice-rectors and regional authorities, e.g. chamber of commerce and the regional development agency
- Participants
  - 12 PC universities' top and middle management: (vice) rectors and leaders of sub-directions
  - 3 PC Chamber of Commerce senior officers
  - 1 PC MHE officer
  - EU Partners



Ce projet a été financé avec le soutien de la Commission européenne.

## STRATEGY & FRAMEWORK OF NETWORK (1.3)

- When?
  - July - November (M7 – M11)
- Who?
  - Tunisian partners
  - some assistance from EU partners
- What?
 

Develop documents:

  - Mission and strategy statement
  - structure of the network
  - network members, membership policy
  - development directions



Ce projet a été financé avec le soutien de la Commission européenne.



## TRAINING MATERIALS (2.1)

- When?
  - June – September (M8 – M10)
- Who?
  - EU Partners - main input providers
  - Input by Tunisian partners
- What?
  - 5 Training Modules on different topics related to University – Enterprise cooperation
  - Power points and background documents



Ce projet a été financé avec le soutien de la Commission européenne.



## OFFICES STAFF SELECTION (2.2)

- When?
  - June – September (M6 – M9)
- Who?
  - Tunisian University Manager select 1 person from existing staff
- Requirements:
  - Business/management background
  - research/scientific background
  - language skills (Francé, Englais)



Ce projet a été financé avec le soutien de la Commission européenne.

## OFFICE EQUIPMENT (3.1)

- When?
  - M7 – 12 → July – December 2009
- What?
  - Equipment for 6 Offices
    - computers , laptops , video projector, multifunctional machine, Software, modem, fax
  - EC recommendation (needs analysis)
- Follow rules of EU
  - Obtain 3 offers from different providers
  - VAT exemption
  - ...



Ce projet a été financé avec le soutien de la Commission européenne.

## WORKSHOP I: INTRODUCTION (2.3)

- When & Where?
  - November 2009 (M11) - Université de Jendouba?
  - 1 Week (+ coordin. Meeting + National Info Day)
- Participants
  - Newly selected Liaison Office Staff & other University Managers (24 persons travel)
- Trainers
  - 1 person from all EU Partners
- Topics
  - promotion of university research results, detection of technology transfer opportunities, development of mutually beneficial cooperation



Ce projet a été financé avec le soutien de la Commission européenne.



## PRACTICAL TRAINING IN EU (2.4)

- When & Where?
  - (M12 –M 13) → January 2010
  - 2-3 weeks in Alicante & Grenoble
- Who?
  - 6 persons (1 person per Tunisian Partner University)
- Objectives:
  - Learn about day-to-day work in liaison offices and TTOs; information, communication , relationships with enterprises & students, etc.



Ce projet a été financé avec le soutien de la Commission européenne.



## OFFICES WEBSITES & DATABASES (3.2)

- When?
  - M 12 – M19 → December 2009 – July 2010
- What?
  - Office Websites basic structure (homogeneous)
  - Each office to fill its website with information (4.2)
  - Databases development by each office:
    - Technology Offer: research capacities & potential
    - Technology Demand: contacts with enterprises, research interests and employment opportunities



Ce projet a été financé avec le soutien de la Commission européenne.



## OTHER ONGOING ACTIVITIES

- Public awareness & Dissemination (5)
  - Project website (UA)
  - Leaflets, flyers in several languages (UA)
  - Press releases (all partners whenever possible)
  - Information Days and Networking Events
    - November 2009: national network & information day
- Management of the Project (8)
  - Combination with other mobilities (e.g. M11)
  - Reports: financial & technical



Ce projet a été financé avec le soutien de la Commission européenne.



## OTHER ONGOING ACTIVITIES (2)

- Quality Control & Sustainability (6 + 7)
  - *Quality Board composition:*
    - 3 PC universities management staff
    - 2 chamber of commerce senior officials
    - 2 EU partners academic staff
    - 1 MHE official
  - *Meetings:*
    - 1 Meeting by the End of each year (3 in total)



Ce projet a été financé avec le soutien de la Commission européenne.

2009		Jan	Fev	Mar	Avril	Mai	Jui	Jul	Aout	Sep	Oct	Nov	Dec
	Activities	M1	M2	M3	M4	M5	M6	M7	M8	M9	M10	M11	M12
1	<b>Universities-Enterprises cooperation network</b>												
1.1	Benchmarking Study												
1.2	Study visits						EU						
1.3	Strategy of the network												
2	<b>Capacity Building at Partner Universities</b>												
2.1	Development of training materials												
2.2	Selection of staff for the liaison offices												
2.3	Introductory WS											T (1)	
2.4	Practical training in European liaison offices												
3	<b>Establishment of pilot liaison offices</b>												
3.1	Equipment for offices operation												
3.2	Office web pages and data bases												
5	<b>Public awareness &amp; Dissemination</b>												
5.1	Project homepage												
5.2	Publication materials												
5.3	Information days and networking activities											T (2)	
6	<b>Sustainability</b>												
6.1	Long-term strategies for Liaison offices												
6.2	Self-financing strategies												
7	<b>Quality control &amp; Monitoring</b>												
7.1	Ongoing monitoring												
7.2	External quality control & Peer-reviews												
8	<b>Project Management</b>												
8.1	Meetings												T (3)
8.2	Ongoing project management												



Ce projet a été financé avec le soutien de la Commission européenne.

## SUMMARY MEETINGS

Act. Nr	Mobility	Ou	Date
1.2	Study Visit (1.2)	Alicante	Mai
2.3	Workshop I		
8.1	Coordination Meeting	Tunisie	November / December
5.3	National Info Day		
2.4	Practical training	EU	Janvier



Ce projet a été financé avec le soutien de la Commission européenne.

Thank you for your attention!

Merci beaucoup!

Alexandra MAYR  
 University of Alicante  
 International Project Management Department  
 T.: +34 965 90 97 18  
 F.: +34 965 90 07 15  
 E.: alexandra.mayr@ua.es



Ce projet a été financé avec le soutien de la Commission européenne.